



ROUTT COUNTY BOARD OF COUNTY COMMISSIONERS

AGENDA COMMUNICATION FORM

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| ITEM DATE: October 22, 2019 | ITEM TIME: |
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| FROM: | J. Kennedy/M.Heydon/R. Felinczak |
| TODAY'S DATE: | October 8, 2019 |
| AGENDA TITLE: | RFQ IT Data Storage Equipment Purchase Approval |

| | |
|--|--|
| CHECK ONE THAT APPLIES TO YOUR ITEM: | |
| <input checked="" type="checkbox"/> ★ ACTION ITEM | |
| <input type="checkbox"/> DIRECTION | |
| <input type="checkbox"/> INFORMATION | |

I. DESCRIBE THE REQUEST OR ISSUE:

Request the Board of County Commissioners approve the purchase and authorize the County Manager to electronically sign the purchase order to Lewan Technology in the amount of \$117,798 for IT Data Storage Equipment with 5-year product maintenance and support plan.

II. RECOMMENDED ACTION (*motion*):

Motion for the Board of County Commissioners to approve the purchase and authorize the County Manager to electronically sign the purchase order to Lewan Technology in the amount of \$117,798 for IT Data Storage Equipment with 5-year product maintenance and support plan.

III. DESCRIBE FISCAL IMPACTS (VARIATION TO BUDGET):

PROPOSED REVENUE (*if applicable*):

CURRENT BUDGETED AMOUNT: \$154,500

PROPOSED EXPENDITURE: \$117,798

| | | | |
|------------------------|-----------------|---------------|-----------------|
| FUNDING SOURCE: | 70678000 | 805146 | \$41,733 |
| | 70678000 | 805147 | \$34,266 |
| | 10000000 | 140200 | \$41,799 |

SUPPLEMENTAL BUDGET NEEDED: YES NO ★

IV. IMPACTS OF A REGIONAL NATURE OR ON OTHER JURISDICTIONS (IDENTIFY ANY COMMUNICATIONS ON THIS ITEM):



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V. BACKGROUND INFORMATION:

The Routt County IT Operations Manager requested the Purchasing Agent to post a Request for Quote on GovSpend for a specific brand and model of data storage equipment with a 5-year product maintenance and support plan. Six vendors provided Quotes:

| Vendor | Price |
|----------------|--------------|
| CDWG | \$116,388.12 |
| MVation | \$117,751.29 |
| Lewan | \$117,798.00 |
| CyberGear | \$118,883.00 |
| 1903 Solutions | \$119,615.00 |
| Charity IT | \$196,293.00 |

While Lewan Technology is not the low bidder by \$1,409.00, we are recommending purchase from this vendor in the best interest of the County. Lewan Technology has provided the more high-end data storage equipment to the County, which this equipment will supplement. The company is located in Colorado and would best be able to respond quickly with onsite service during an emergency outage event.

The low bidder CDWG, a computer wholesaler in Chicago, IL provides wholesale pricing for less infrastructure related computer equipment supported by manufacturer pass-through warranties.

VI. LEGAL ISSUES:

None

VII. CONFLICTS OR ENVIRONMENTAL ISSUES:

None

VIII. SUMMARY AND OTHER OPTIONS:

Recommendation to the Board of County Commissioners to approve the purchase and authorize the County Manager to electronically sign the purchase order to Lewan Technology in the amount of \$117,798 for IT Data Storage Equipment with 5-year product maintenance and support plan.

IX. LIST OF ATTACHMENTS:

- GovQuote Exagrid Quote Bid Tabulation
- Lewan Exagrid Quote